LIC AGENTS' ORGANISATION OF INDIA

Regn.No.1-7of2009 (Affiliated to CITU)

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BASUDEB ACHARIA.M.P. President AOI/LIC/09/467/13 P.G.DILEEP General Secretary 11th February 2013

The Assistant Secretary, Life Insurance Corporation of India, Yogakshema, Nariman Point, Mumbai-400021

Dear Sir.

We thank you for issuing direction to the branches to send the roaster of club member Agents with their signature. However, we find that branches are not very clear about the details of the policies to be included in the roaster. For example, Autocover policies, Unit Linked Policies, Singal Premium Policies are some branches considered, whereas some branches are not take it. The solution for this confusion, we feel, is to give the direction in a tabular form showing the various instructions for the particular type of policies. This will enable all branches to follow the directives clearly. We hope you will do the needful.

There are two holidays coming in this year end -, 29^{th} and 31^{st} . Unless the commission as on 31^{st} March is taken into account some agents may not qualify/continue for club membership. So, direction may given to include commission upto and including 31^{st} March, though the billing is done on 1^{st} April, for the purpose of qualifying/continuing for club membership. Thanking you.

Yours faithfully,

P.G. Dileep General Secretary

Cc to: Chairman, LIC

Cc to: Managing Director(Marketing), LIC

Cc to: ED (Marketing), LIC Cc to: Chief Marketing, LIC